

Elasticity of Demand (Revision)

① Own Price Elasticity of Demand $|e_p|$

→ It is the % change in quantity demanded (Q) due to the % change in price (P).

$$e_p = \frac{\% \text{ change in Quantity Demanded } (Q)}{\% \text{ change in Price } (P)}$$

$$e_p = \frac{\frac{Q_1 - Q_0}{Q_0} \times 100}{\frac{P_1 - P_0}{P_0} \times 100} = \frac{\frac{\Delta Q}{Q_0}}{\frac{\Delta P}{P_0}} = \frac{\Delta Q}{\Delta P} \times \frac{P_0}{Q_0}$$

$$e_p = \frac{\Delta Q}{\Delta P} \times \frac{P_0}{Q_0}$$

Case 1:

$$e_p = 0$$

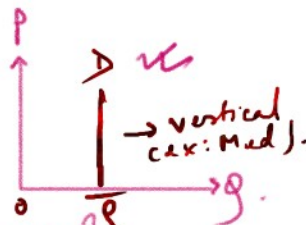
(perfectly inelastic demand)

$$\frac{\Delta Q}{\Delta P} = 0$$

$$\rightarrow \Delta Q = 0$$

(quantity demand remains unchanged for any change in price)

→ demand curve is vertical.



Case 2:

$$0 < |e_p| < 1$$

→ inelastic → demand is steeper.

$$\rightarrow \frac{\% \text{ change in } Q}{\% \text{ change in } P} < 1$$

$$\rightarrow \% \text{ change in } Q < \% \text{ change in } P$$

for 1% change in P, Q changes by less than 1% → less responsive to price change.

Case 3:

$|e_p| = 1$ → unit elastic → Rectangular Hyperbola.

$$\frac{\% \text{ change in } Q}{\% \text{ change in } P} = 1$$

$$\% \text{ change in } Q = \% \text{ change in } P$$

$$\% \text{ change in } Q = \% \text{ change in } P$$



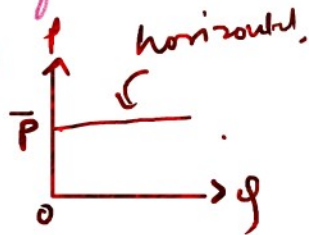
or, % change in Q = % change in P
(equal change in Q and P)



Case 4: $|e_p| > 1 \Rightarrow$ Elastic \Rightarrow Demand is responsive to price change
 $\frac{\% \text{ change in } Q}{\% \text{ change in } P} > 1$

or, % change in $Q >$ % change in P
 (for 1% change in P , Quantity (Q) changes by more than 1%)
 \Rightarrow demand is flatter.

Case 5: $|e_p| \rightarrow \infty$ (perfectly elastic demand)
 $\frac{\Delta Q}{\Delta P} \rightarrow \infty$
 $\Rightarrow \Delta P \rightarrow 0 \Rightarrow$ for a negligible change in price, there is a drastic change in Q . \Rightarrow Demand curve is horizontal.



Q1 Suppose that the quantity demanded of a good falls from 200 to 300 units when the price falls from ₹10 to ₹6. Calculate the own price elasticity of demand.

Solution: $Q_0 = 200$ units and $P_0 = ₹10$
 $Q_1 = 300$ units and $P_1 = ₹6$ $e_p = \frac{\Delta Q}{\Delta P} \times \frac{P_0}{Q_0}$

$$\therefore \Delta Q = Q_1 - Q_0 = 300 - 200 = 100$$

$$\Delta P = P_1 - P_0 = 6 - 10 = -4$$

$$\therefore e_p = \frac{100}{-4} \times \frac{10}{200} = -\frac{15}{4} = -1.25$$

or $|e_p| = 1.25$ units

$|e_p| > 1 \Rightarrow$ elastic

or $|ep| > 1$

$|ep| > 1 \Rightarrow$ elastic demand.

Income Elasticity of Demand:

$$e_m = \frac{\% \text{ change in Quantity Demand } (Q)}{\% \text{ change in Income } (M)}$$
$$= \frac{\frac{Q_1 - Q_0}{Q_0} \times 100}{\frac{M_1 - M_0}{M_0} \times 100} = \frac{\Delta Q}{\Delta M} \times \frac{M_0}{Q_0}$$

income elasticity, $e_m = \frac{\Delta Q}{\Delta M} \times \frac{M_0}{Q_0}$

Q2 The average income in an area increases from ₹ 40,000 to ₹ 44,000. Sales of fish increases by 20%. Calculate the income elasticity of demand.

Solution :

$$M_0 = ₹ 40,000$$

$$M_1 = ₹ 44,000$$

$$\therefore \text{change in income} = \frac{M_1 - M_0}{M_0} \times 100 = \frac{44,000 - 40,000}{40,000} \times 100 = 10\%$$

$$\therefore \text{The percentage change in income} = \frac{\Delta M}{M_0} \times 100 = \frac{4000}{40,000} \times 100 = 10\%$$

$$\text{change in sales} = 20\%$$

$$\therefore e_m = \frac{\% \text{ change in quantity demand}}{\% \text{ change in income}}$$

$$= \frac{20}{10} = 2$$

$$\therefore e_m = \frac{\% \text{ change in quantity demanded}}{\% \text{ change in income}}$$

$$e_m = \frac{20\%}{10\%}$$

$\therefore e_m = 2 > 0$ (true)
elastic

Classification of goods on the basis of income elasticity

1. Essential Goods

$$e_m < 1$$

less than proportional change in sales

2. Comforts

$$e_m = 1$$

equal change in sales

3. Luxuries

$$e_m > 1$$

more than proportional change in sales.

4. Normal Goods
(↑ in demand with ↑ in income)

$$e_m > 0$$

5. Inferior Goods
(↑ in money, demand decreases)

$$e_m < 0$$

(3)

Cross price elasticity of Demand ($E_c^{x,y}$)

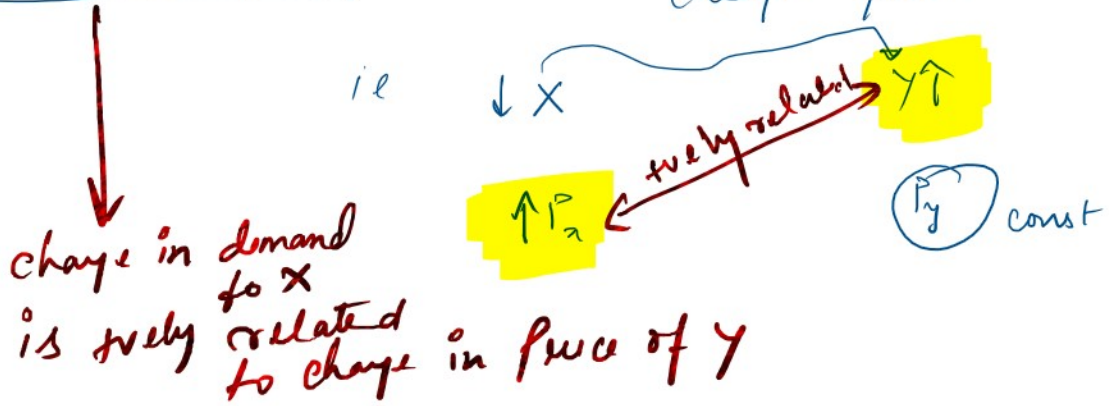
⇒ % change in quantity demanded of a product X due to % change in price of another product Y.

$$E_c^{x,y} = \frac{\% \text{ change in demand for } x}{\% \text{ change in price of } y}$$

$$= \frac{\frac{X_1 - X_0}{X_0} \times 100}{\frac{P_1 - P_0}{P_0} \times 100}$$

$$\begin{aligned}
 &= \frac{\frac{\Delta X}{X_0} \times 100}{\frac{P_y' - P_y^0}{P_y^0} \times 100} \\
 &= \frac{\frac{\Delta X}{X_0}}{\frac{\Delta P_y}{P_y^0}} = \left(\frac{\Delta X}{\Delta P_y} \right) \times \frac{P_y^0}{X_0}
 \end{aligned}$$

① Substitute Goods \Rightarrow Replace demand with cheaper good.



ie $\frac{\Delta X}{\Delta P_y} > 0$

$\therefore e_c^{x,y} > 0$ ie cross price elasticity is +ve for substitute goods.

Ex: what is the cross price elasticity of tea & coffee

- (a) +ve (b) -ve (c) 0 (d) both (a) & (b)

(b) Complimentary goods \Rightarrow those goods which are consumed together.



(12)
Constant



ie $e_c < 0$
 \therefore cross price elasticity is negative for complimentary goods

(c) If two goods are not related

\Rightarrow cross price elasticity is zero.

Arc-elasticity of Demand

$$\begin{aligned} \text{Arc elasticity of demand} &= \frac{\frac{Q_1 - Q_0}{(Q_1 + Q_0)/2}}{\frac{P_1 - P_0}{(P_1 + P_0)/2}} \\ &= \frac{\left[\frac{Q_1 - Q_0}{Q_1 + Q_0} \right]}{\left[\frac{P_1 - P_0}{P_1 + P_0} \right]} \end{aligned}$$

ie Arc elasticity = $\left(\frac{Q_1 - Q_0}{Q_1 + Q_0} \right) \times \left(\frac{P_1 + P_0}{P_1 - P_0} \right)$

Q: When the price of a good falls from ₹10 to ₹8 per unit, quantity demanded increases from 1250 to 1750 units. Calculate the price elasticity of demand.

$$P_0 = ₹10$$
$$Q_0 = 1250 \text{ units}$$

$$P_1 = ₹8$$
$$Q_1 = 1750 \text{ units}$$

$$\text{Change in price, } \Delta P = P_1 - P_0$$
$$= 8 - 10$$
$$\Delta P = -2$$

$$\text{Change in quantity, } \Delta Q = Q_1 - Q_0$$
$$= 1750 - 1250$$

$$\Delta Q = 500$$

Assume that the absolute value of

Ex : Assume that the absolute value of price elasticity of demand for a commodity is one (unity).

When the price of is ₹4, the demand is 300 units. What amount will be demanded if price falls to ₹3?

We are given: $E_p = -1$, $P_0 = 4$
 $P_1 = 3$, $Q_0 = 300$, $Q_1 = ?$

$$E_p = \left(\frac{Q_1 - Q_0}{P_1 - P_0} \right) \times \frac{P_0}{Q_0}$$

$$-1 = \left(\frac{Q_1 - 300}{3 - 4} \right) \times \frac{4}{300}$$

$$-1 = \frac{(Q_1 - 300) \times 4}{-300}$$

$$-4 = \frac{4Q_1 - 1200}{-300}$$

$$\text{or, } +300 = 4Q_1 - 1200$$

$$\text{or, } 4Q_1 = 1200 + 300$$

$$\text{or, } 4Q_1 = 1500$$

$$\text{or, } Q_1 = \frac{1500}{4} = 375 \text{ units}$$

$$Q_1 = 375 \text{ units}$$

$$\therefore e_p = \frac{\Delta Q}{\Delta P} \times \frac{P_0}{Q_0} = \frac{2500}{-2} \times \frac{10}{125} = -2$$

= 1750 - 1250
 $\Delta Q = 500$

$$\frac{\Delta Q}{\Delta P} \times \frac{P_0}{Q_0} = \frac{500}{-2} \times \frac{10}{125} = -2 \text{ (ans)}$$

$P_1 = 54$

Ex:

A rise in the price of Tea from ₹ 50 to ₹ 54 has resulted in the demand for coffee increasing from 100 to 104 units per month. The cross price elasticity is

(a) 0.2 **(b) 0.5** (c) 1.0 (d) 2.0

$P^T : P_0^T = 50 \quad P_1^T = 54$
 $Q^C : Q_0^C = 100 \quad Q_1^C = 104$

$\Delta P^T = 54 - 50 = 4$
 $\Delta Q^C = 104 - 100 = 4$

$\therefore e_c = \frac{\Delta Q^C}{\Delta P^T} \times \frac{P^T}{Q^C}$
 $e_c = \frac{4}{4} \times \frac{50}{100}$
 $= 0.5 \text{ (ans)}$

Ex:

If elasticity of demand is zero, then demand curve will be?

- (a) Parallel to x-axis (c) upward sloping
(b) **Parallel to y-axis** (d) Downward sloping.

Ex:

When the demand curve is **rectangular hyperbola**, it represents:

- (a) perfect elastic **(c) unit elastic**
(b) perfect inelastic (d) none.

Ex:

A shift in the demand curve to the left may be caused by-

↓ decrease in income → shift left

Ex

may be caused by-

- (a) fall in income (demand decreases \rightarrow shift left)
- (b) fall in number of substitute goods
- (c) fall in supply
- (d) fall in price of complimentary goods.

Ex

Consider the following statement:

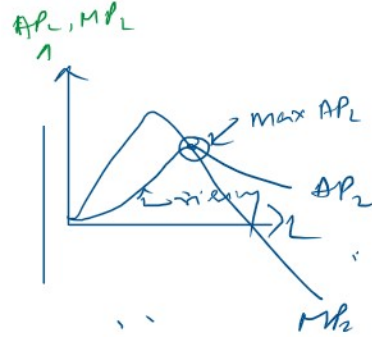
At the point of equality between avg product and marginal product, average product is

- 1. max
- 2. min
- 3. const
- 4. rising

which of the above statement is true?

- (a) 1 and 4
- (b) 2 and 4

- (c) 1 and 3
- (d) 2 and 3



Ex: what is the shape of avg fixed cost?



Ex

A firm's average total cost is £60
 its average variable cost is £35.

... (AFC)

... (units)

it's avg variable cost is 753.

it's output = 50 units

what is ^{total} fixed cost.

$$TC = \frac{TVC}{Q} + \frac{TFC}{Q}$$
$$AC = 60$$
$$AC = AVC + AFC$$

$$AVC = 55, Q = 50$$
$$TFC = ?$$

$$60 = 55 + AFC$$
$$AFC = 60 - 55$$
$$AFC = 5$$

$$\frac{TFC}{Q} = 5$$

$$TFC = 5 \times Q = 5 \times 50 = 250 \text{ units}$$