

Elasticity of Demand



Measure of Responsiveness of Quantity Demand.

① Own price elasticity of demand

It is defined as the responsiveness of the quantity demanded of good to the change in price.

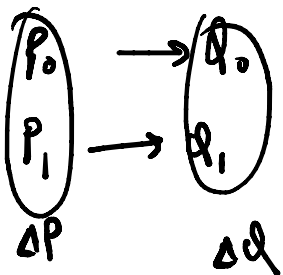
i.e. it is the ratio of % change in quantity demanded w.r.t % change in price of that commodity.

Mathematically,

$$e_p = \frac{\% \text{ change in quantity demanded}}{\% \text{ change in price}}$$

$$= \frac{\frac{\Delta Q}{Q_0} \times 100}{\frac{\Delta P}{P_0} \times 100} = \frac{\Delta Q}{\Delta P} \times \frac{P_0}{Q_0}$$

$$\approx \frac{\partial Q}{\partial P} \cdot \frac{P_0}{Q_0}$$



Types of own price elasticity of demand:

Case 1 : perfectly elastic demand, $|e_p| \rightarrow \infty$

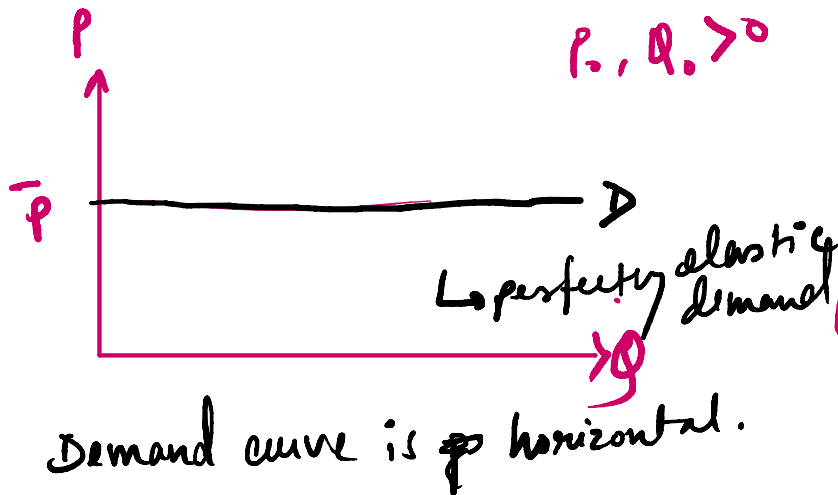
Case 1 : perfectly elastic demand, $(|e_p| \rightarrow \infty)$

$$\frac{\Delta Q}{\Delta P} \times \frac{P_0}{Q_0} \rightarrow \infty$$

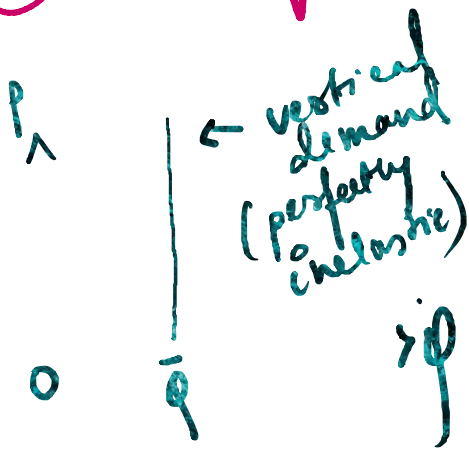
$$\left(\frac{\Delta Q}{\Delta P} \right) \rightarrow \infty$$

$$\Delta P \rightarrow 0$$

(for a negligible change in price, quantity demand will change drastically.)



② Perfectly inelastic demand curve. $|e_p| \rightarrow 0$



$$\text{ie } \frac{\Delta Q}{\Delta P} \times \frac{P_0}{Q_0} \rightarrow 0$$

Again $P_0, Q_0 > 0$

$$\therefore \frac{\Delta Q}{\Delta P} \rightarrow 0$$

$$\Rightarrow \Delta Q \rightarrow 0$$

[change in demand is 0 for any change in price level]

③ Unit elastic demand

$$|e_p| = 1.$$

$$\frac{\% \text{ change in } Q_x}{\% \text{ change in } P_x} = 1$$

$$\therefore \Delta Q_x = \% \text{ change in } P_x$$

$$P = 3 \quad Q = 2$$

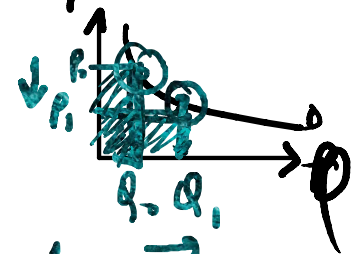
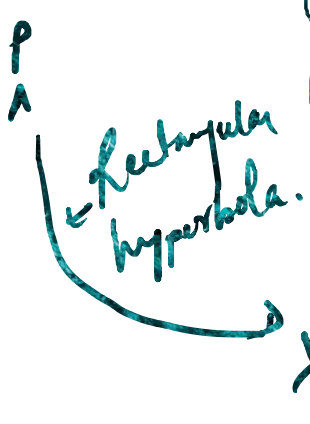
$$P = 2 \quad Q = 3$$

$\% \text{ change in } TR$
 $\% \text{ change in } Q^x = -\% \text{ change in } P$

TR is same (unchanged)

Area under the demand curve is same

\therefore It is a rectangular hyperbola.



Case IV: inelastic demand

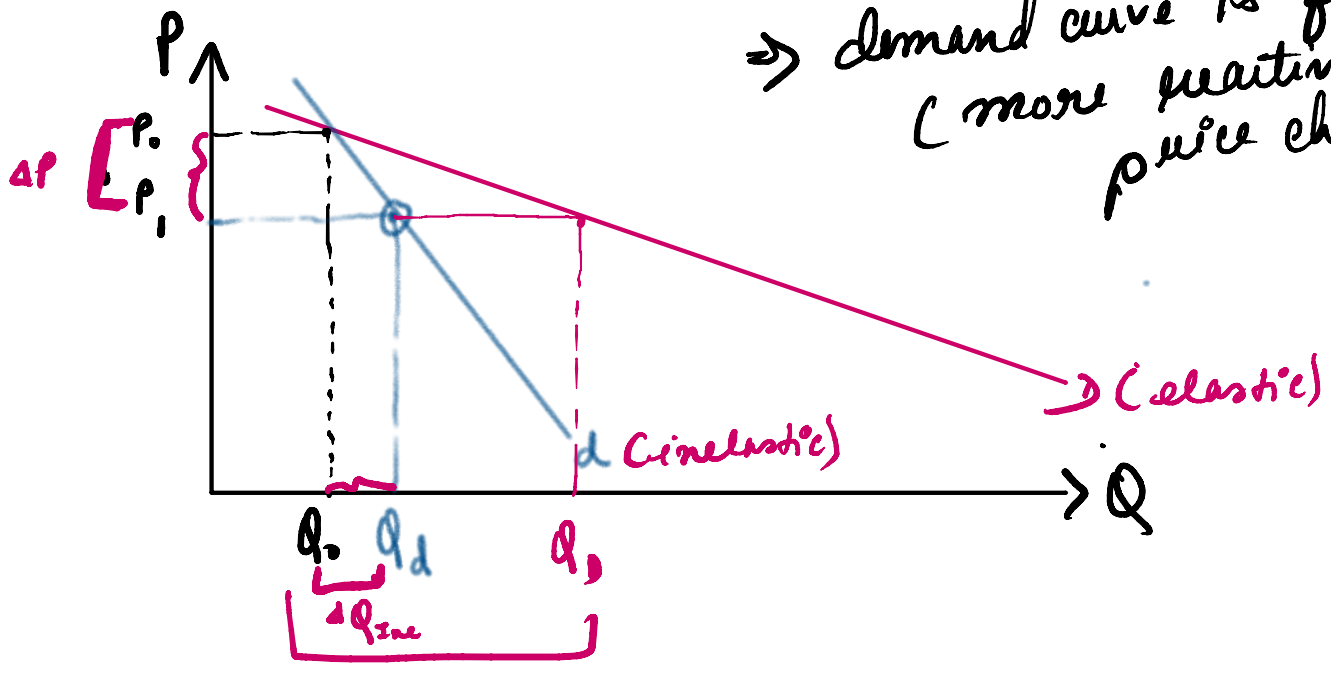
$0 < |ep| < 1$

$\% \text{ change in } Q^x < -\% \text{ change in } P^x$
 \rightarrow demand curve is steeper (less reactive to price change).

Case V: elastic demand

$|ep| > 1$
 $\% \text{ change in } Q^x > -\% \text{ change in } P^x$

\rightarrow demand curve is flatter (more reactive to price change).



4 Quantic

elasticity	Demand	Change in Total Revenue.
1. perfectly inelastic $ e_p \rightarrow 0$	vertical	a) $P \uparrow \rightarrow TR$ will increase (because Q is fixed) b) $P \downarrow \rightarrow TR$ will decrease
2. inelastic demand $ e_p < 1$	Steeper	a) $P \uparrow \rightarrow TR = P \times Q$ increases b) $P \downarrow \rightarrow TR$ will decrease
3. unit elastic $ e_p = 1$	rectangular hyperbole	a) $P \uparrow$ } TR is b) $P \downarrow$ } unchanged.
4. elastic demand $ e_p > 1$	flatter demand	a) $P \downarrow \rightarrow TR$ increase b) $P \uparrow \rightarrow TR$ decrease
5. Perfectly elastic $ e_p \rightarrow \infty$	horizontal	-

Q for the demand function

$$X = \frac{20}{P+1}$$

find the elasticity of demand with respect to price at a point $P=3$. What is the nature of elasticity?

$$e_p = \frac{\partial x}{\partial p} \times \frac{p}{x}$$

at $P=3$ ✓
 $x = \frac{20}{3+1} = 5$ ✓

$$x = 20 / (p+1)$$

taking derivatives on both side,

$$\frac{\partial x}{\partial p} = - \frac{20}{(p+1)^2}$$

$$\begin{aligned} \therefore e_p &= - \frac{20}{(p+1)^2} \times \frac{3}{5} = - \frac{20}{144} \times \frac{3}{5} \\ &= - \frac{3}{4} = -0.75 \end{aligned}$$

$|e_p| = 0.75 < 1 \Rightarrow$ inelastic in nature.

(2)

If $y = \frac{2x+1}{3x+2}$ then obtain the value of elasticity at $x=1$.

$$e_p = \frac{\partial y}{\partial x} \cdot \frac{x}{y} \quad \begin{array}{l} \text{at } x=1 \\ \rightarrow y = \frac{3}{5} \end{array}$$

$$\frac{\partial y}{\partial x} = \frac{(3x+2)(2) - (2x+1)(3)}{(3x+2)^2} = \frac{6x+4 - 6x-3}{(3x+2)^2} = \frac{1}{(3x+2)^2}$$

$$\therefore e_p = \frac{1}{(3x+2)^2} \times \frac{1}{\frac{3}{5}} = \frac{1}{25} \times \frac{5}{3} = \frac{1}{15} \text{ (ans)}$$

Cross price Elasticity of demand

Ratio of % change in quantity demanded of commodity x
to % change in price of related commodity y.

$$ie \quad e_c^{x,y} = \frac{\frac{\Delta Q_x}{Q_x}}{\frac{\Delta P_y}{P_y}} = \frac{\Delta Q_x}{\Delta P_y} \times \frac{P_y}{Q_x} \approx \frac{\partial Q_x}{\partial P_y} \cdot \frac{P_y}{Q_x}$$

(↑) × (←), (↑) ↓

Cases:
If x and y are positively related. P_x $P_y \uparrow$

① If x and y are positively related.

$$\Rightarrow \frac{\partial Q_x}{\partial P_y} > 0 \Rightarrow e_c^{x,y} > 0 \Rightarrow \text{substitute goods.}$$

② If x and y are negatively related

$$\Rightarrow \frac{\partial Q_x}{\partial P_y} < 0 \Rightarrow e_c^{x,y} < 0 \Rightarrow \text{complementary goods}$$

③ If x and y are unrelated

$$e_c^{x,y} = 0$$

④ Income Elasticity of Demand.

Ratio of % change in quantity demanded of
to % change in income

$\frac{\Delta Q^x}{\Delta M} = \frac{\text{1. change in } Q^x}{\text{1. change in } M}$

$$= \frac{\Delta Q}{\Delta M} \times \frac{M}{Q} \approx \frac{\partial Q}{\partial M} \times \frac{M}{Q}$$

- ① if $\epsilon_M^x < 0 \Rightarrow \frac{\partial Q}{\partial M} < 0 \Rightarrow$ inferior goods
- ② if $\epsilon_M^x = 0 \Rightarrow \frac{\partial Q}{\partial M} = 0 \Rightarrow$ neutral goods
- ③ if $\epsilon_M^x > 0 \Rightarrow \frac{\partial Q}{\partial M} > 0 \Rightarrow$ Normal goods.
 - a) $0 < \epsilon_M^x < 1 \Rightarrow \frac{\partial Q}{\partial M} < 1 \Rightarrow$ Necessary Normal goods
 - b) $\epsilon_M^x > 1 \Rightarrow \frac{\partial Q}{\partial M} > 1 \Rightarrow$ Luxury Goods.

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