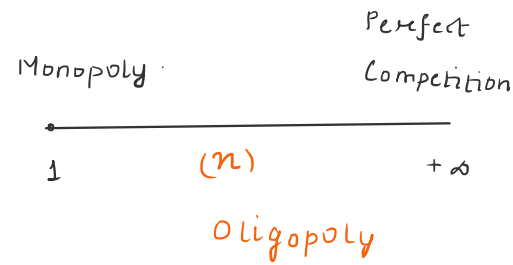


## Oligopoly

Mkt structure with "strategic interaction"  
[formulating strategies to compete in the market]

Mkt structure is possible when we have a small no. of firms in the mkt.



Strategy on Quantity [Quantity Competition]

⇒ Cournot Model, Stackelberg Model

Strategy on Prices [Price Competition]

⇒ Bertrand Model

Cournot Model:

Each firm simultaneously decides on the level of production and compete in the mkt.

Eg: Consider 2 firms. Firm I: output level  $q_1$  and  $C_1(q_1) = c_1 \cdot q_1$ ,  
Firm II: output level  $q_2$  and  $C_2(q_2) = c_2 \cdot q_2$ .

Total output:  $q = q_1 + q_2$ .

Let the mkt demand curve be:  $P = a - bq$ ,  $a, b > 0$ .

Find the Cournot level of output of both firms.

Firm I:  $\pi_1 = R_1 - C_1 = P \cdot q_1 - C_1$

$$\pi_1 = [a - b(q_1 + q_2)] \cdot q_1 - c_1 \cdot q_1$$

Firm I will choose  $q_1$  to max  $\pi_1$ :

$$\frac{\partial \pi_1}{\partial q_1} = 0 \Rightarrow [a - b(q_1 + q_2)] + q_1(-b) - c_1 = 0$$

$$\Rightarrow (a - c_1) - 2bq_1 - bq_2 = 0$$

$$\Rightarrow 2bq_1 + bq_2 = (a - c_1) \text{ ---- (i) } \checkmark$$

Firm II:  $\pi_2 = R_2 - c_2 = P \cdot q_2 - c_2$

$$\pi_2 = [a - b(q_1 + q_2)] \cdot q_2 - c_2 q_2$$

Firm II will choose  $q_2$  to max  $\pi_2$ :

$$\frac{\partial \pi_2}{\partial q_2} = 0 \Rightarrow [a - b(q_1 + q_2)] - bq_2 - c_2 = 0$$

$$\Rightarrow bq_1 + 2bq_2 = (a - c_2) \text{ ---- (ii) } \checkmark$$

Using (i) & (ii) solve for  $q_1^*$  and  $q_2^*$ :

$$\boxed{2b}q_1 + \boxed{b}q_2 = (a - c_1)$$

$$\boxed{b}q_1 + \boxed{2b}q_2 = (a - c_2)$$

Cramer's Rule:-

$$q_1^* = \frac{\begin{vmatrix} (a - c_1) & b \\ (a - c_2) & 2b \end{vmatrix}}{\begin{vmatrix} 2b & b \\ b & 2b \end{vmatrix}}$$

$$= \frac{2b(a - c_1) - b(a - c_2)}{3b^2}$$

$$= \frac{2a - 2c_1 - a + c_2}{3b}$$

$$q_1^* = \frac{a - 2c_1 + c_2}{3b}$$

$$q_2^* = \frac{\begin{vmatrix} 2b & (a - c_1) \\ b & (a - c_2) \end{vmatrix}}{\begin{vmatrix} 2b & b \\ b & 2b \end{vmatrix}}$$

$$= \frac{2b(a - c_2) - b(a - c_1)}{3b^2}$$

$$= \frac{2a - 2c_2 - a + c_1}{3b}$$

$$q_2^* = \frac{a - 2c_2 + c_1}{3b}$$

$$p^* = a - b(q_1^* + q_2^*)$$

$$= a - b \left[ \frac{2a - c_1 - c_2}{3b} \right] = \frac{a + c_1 + c_2}{3}$$

$$\begin{aligned}\pi_1^* &= p^* q_1^* - c_1 \cdot q_1^* = (p^* - c_1) \cdot q_1^* = \left( \frac{a+c_1+c_2}{3} - c_1 \right) \left( \frac{a-2c_1+c_2}{3b} \right) \\ &= \left( \frac{a-2c_1+c_2}{3} \right) \left( \frac{a-2c_1+c_2}{3b} \right) \\ &= \frac{(a-2c_1+c_2)^2}{9b}.\end{aligned}$$

$$\begin{aligned}\pi_2^* &= p^* q_2^* - c_2 \cdot q_2^* = (p^* - c_2) \cdot q_2^* = \left( \frac{a+c_1+c_2}{3} - c_2 \right) \left( \frac{a-2c_2+c_1}{3b} \right) \\ &= \frac{(a-2c_2+c_1)^2}{9b}.\end{aligned}$$

Find the condition under which both firms will have identical profits in the Cournot Model.

$$\pi_1^* = \pi_2^* \Rightarrow \frac{(a-2c_1+c_2)^2}{9b} = \frac{(a-2c_2+c_1)^2}{9b}$$

$$\Rightarrow a-2c_1+c_2 = a-2c_2+c_1$$

$$\Rightarrow \boxed{c_1 = c_2}$$

Does identical MC  $\Rightarrow$  identical output level? [In Cournot Model]

$$\text{If } c_1 = c_2 \Rightarrow q_1^* = q_2^*.$$

$$\text{If } c_1 = c_2 = c > 0$$

$$\left. \begin{aligned}q_1^* &= \frac{a-c}{3b}, & q_2^* &= \frac{a-c}{3b}, & p^* &= \frac{a+2c}{3} \\ \pi_1^* &= \frac{(a-c)^2}{9b} = \pi_2^*\end{aligned} \right\} \begin{array}{l} \text{Results from} \\ \text{the Cournot Model.} \end{array}$$

Q. Suppose Firm I and Firm II collude to form a cartel. Find the

output levels of both firms in the cartel and compare with the Cournot output level. [ Assume:  $c_1 = c_2 = c$  ].

Cartel: merger of firms to behave as a single unit.

So cartel, all the participating firms are concerned with maximizing the joint profit / combined profit.

Joint profit  $\pi = R_1 + R_2 - C_1 - C_2$ .

$$\pi = P \cdot q_1 + P \cdot q_2 - c \cdot q_1 - c \cdot q_2$$

$$\pi = P(q_1 + q_2) - c(q_1 + q_2)$$

$$\pi = [a - b(q_1 + q_2)](q_1 + q_2) - c \cdot (q_1 + q_2)$$

Firm I would choose  $q_1$  to max  $\pi$  [under cartel].

HW  $\frac{\partial \pi}{\partial q_1} = 0 \Rightarrow$