

## Consumer Behavior [Demand side Analysis]:

Consider a 2 good framework: Consumer will have a choice to choose level of consumption Good 1, Good 2  
 $\hookrightarrow (x_1)$      $\hookrightarrow (x_2)$

Utility fn:  $u = u(x_1, x_2)$  ;  $\left\{ \frac{\partial u}{\partial x_1} > 0, \frac{\partial u}{\partial x_2} > 0 \right\}$

[Digression: Suppose there was 1 Good  $\Rightarrow$  Good X.

Utility fn:  $u = u(x) \Rightarrow \frac{du}{dx}$ : change in  $u$  due to change in  $x$

$\downarrow$   
 If  $x$  increases by 1 units, by how much does  $u$  increase - Marginal utility of Good X

Consider 2 goods Good 1, Good 2

Utility fn:  $u = u(x_1, x_2)$  ,  $\frac{\partial u}{\partial x_1} > 0$  ,  $\frac{\partial u}{\partial x_2} > 0$  .

$\frac{\partial u}{\partial x_1}$  = diff  $u$  w.r.t  $x_1$  keeping  $x_2$  constant =  $MU_1$

$\frac{\partial u}{\partial x_2}$  = diff  $u$  w.r.t  $x_2$  keeping  $x_1$  constant =  $MU_2$  .

Note:  $\frac{\partial u}{\partial x_1} < 0$  ..... irrational behavior (cannot be considered)

Eg:  $u(x_1, x_2) = x_1^2 + x_2^2 + x_1 x_2$  . Find  $MU_1, MU_2$ :

$MU_1 = \frac{\partial u}{\partial x_1} = 2x_1 + x_2$  ,  $MU_2 = \frac{\partial u}{\partial x_2} = 2x_2 + x_1$  .

(\*) All rules for differentiation are applicable for partial derivatives as well ] .

Utility fn:  $u = u(x_1, x_2)$  ;  $\frac{\partial u}{\partial x_1} > 0$  ,  $\frac{\partial u}{\partial x_2} > 0$  .

[It captures the preference pattern of the individual.]

$u = u(x_1, x_2)$ ,  $\frac{\partial u}{\partial x_1}$ ,  $\frac{\partial u}{\partial x_2}$   
 [It captures the preference pattern of the individual]

Budget constraint:

Money Income =  $M$   
 Mkt Price of Good 1 =  $P_1$   
 Mkt Price of Good 2 =  $P_2$  } Parameters for consumers

Variables:  $x_1, x_2$

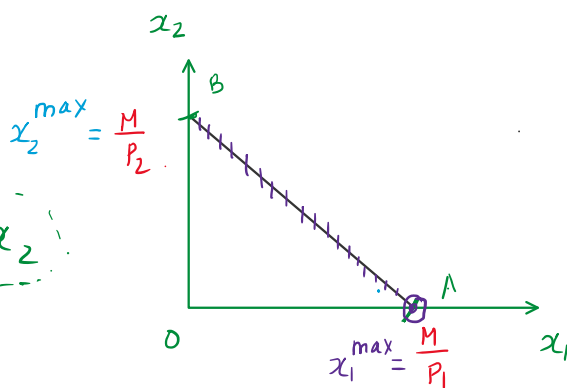
Budget constraint:  $M = P_1 x_1 + P_2 x_2$

Diff:  $0 = P_1 dx_1 + P_2 dx_2$

$P_2 dx_2 = -P_1 dx_1$

$\frac{dx_2}{dx_1} = -\frac{P_1}{P_2}$  Slope of B.L.

Absolute slope of BL:  $\left| \frac{dx_2}{dx_1} \right| = \frac{P_1}{P_2}$



For pt A, put  $x_2 = 0$   
 $M = P_1 x_1 \Rightarrow x_1 = \frac{M}{P_1}$   
 For pt B, put  $x_1 = 0$   
 $M = P_2 x_2 \Rightarrow x_2 = \frac{M}{P_2}$

$\left( \frac{dx_2}{dx_1} \right) = -\frac{P_1}{P_2} < 0$

If the consumer wants to increase his consumption of Good 1 by 1 unit then he has to sacrifice  $\left(\frac{P_1}{P_2}\right)$  units of Good 2

[Relative price of Good 1 (in terms of Good 2)]

Obj of the consumer: - [Max utility subject to Budget constraint]

Max  $u = u(x_1, x_2)$  s.t  $M = P_1 x_1 + P_2 x_2$   
 $x_1, x_2$

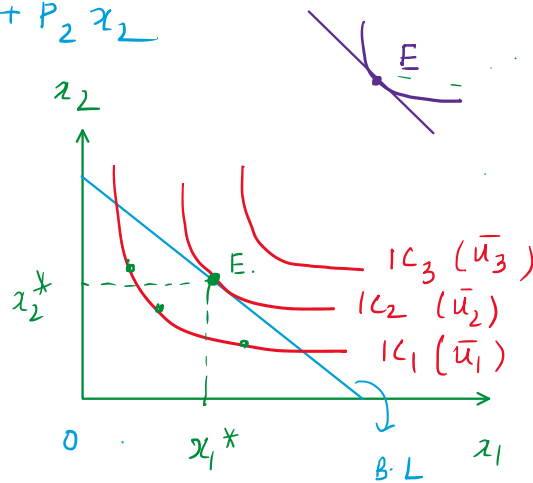
At the optimal, pt E,  $x_1^*, x_2^* > 0$ .

E (interior solution)

Case I: Interior solution

[Highest possible IC meets the BL]

At pt E, slope of IC = slope of B.L.



Slope of IC:

$$u = u(x_1, x_2)$$

$$\text{Diff: } du = \frac{\partial u}{\partial x_1} \cdot dx_1 + \frac{\partial u}{\partial x_2} \cdot dx_2$$

$$\text{For IC, } du = 0 \Rightarrow 0 = \left(\frac{\partial u}{\partial x_1}\right) dx_1 + \left(\frac{\partial u}{\partial x_2}\right) dx_2$$

$$\Rightarrow 0 = MU_1 \cdot dx_1 + MU_2 \cdot dx_2$$

$$\Rightarrow \frac{dx_2}{dx_1} \Big|_{IC} = - \frac{MU_1}{MU_2}$$

∴ At pt E, Slope of IC = slope of BL

$$\Rightarrow \neq \frac{MU_1}{MU_2} = \neq \frac{P_1}{P_2} \Rightarrow$$

$$\boxed{\frac{MU_1}{MU_2} = \frac{P_1}{P_2}}$$

Note: The optimization condition:  $\frac{MU_1}{MU_2} = \frac{P_1}{P_2}$  is only valid for interior solutions.

